



TURKISH MACHINERY SECTOR



MACHINERY SECTOR

- Is vital to the industrialization of all countries in the world.
- Has an important role in economical development of countries.
- Being a major investment goods supplier, works in cooperation with other industries.





- Competitiveness of Other Sectors Depend on Machinery Sector...



WORLD MACHINERY TRADE

- According to trade figures, it is clear that more than 12% share of the world trade is from machinery sector with USD 1,9 trillion.
- It has the second rank after oil trade.





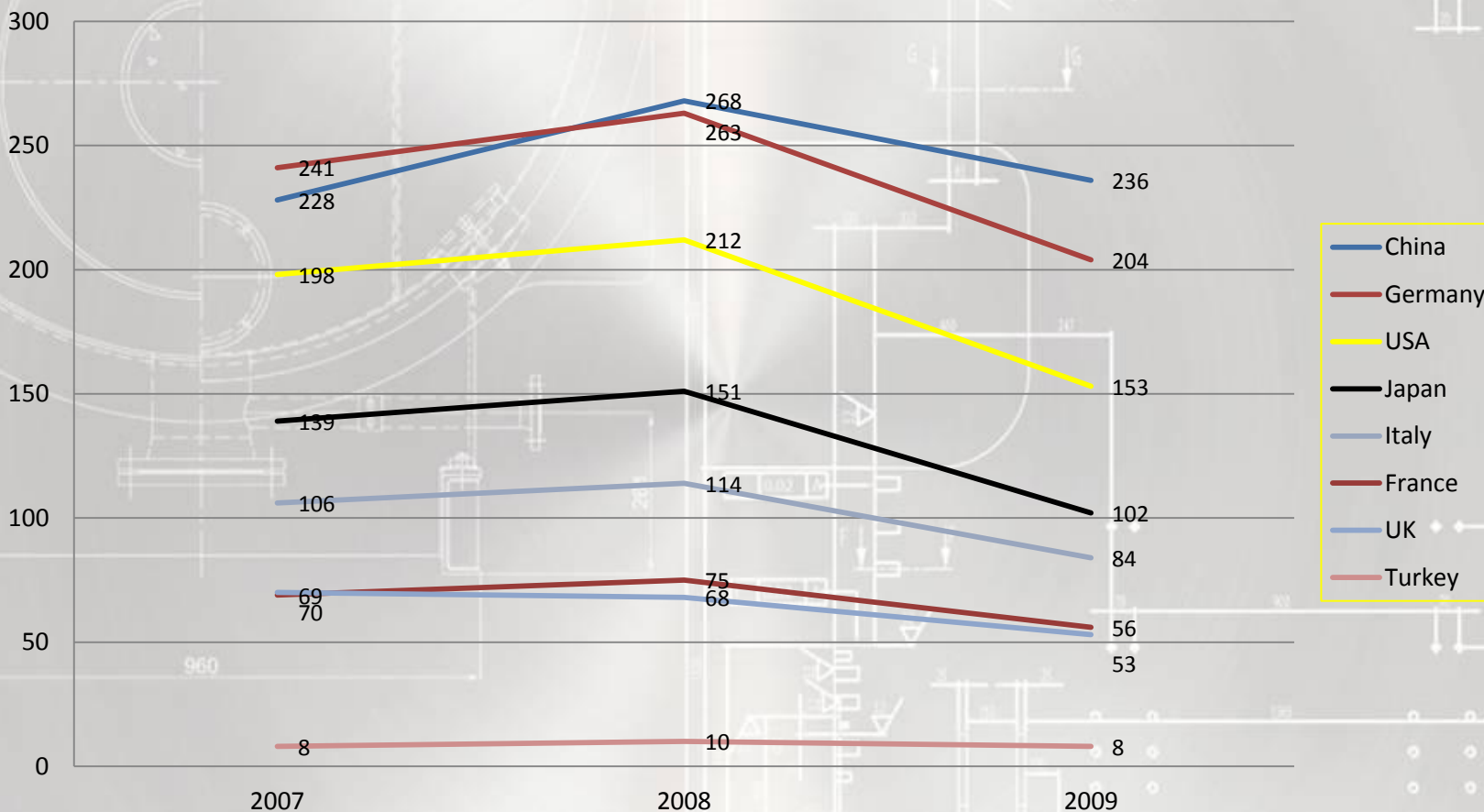
WORLD MACHINERY TRADE

- ✓ **Top three countries in global machinery trade CHINA, GERMANY and U.S.A in 2009.**
- ✓ **China, exports only 3 billion \$ machinery on 1992, in 2009 exports 236 billion \$ of machinery and now China is the leader machinery exporting country of the World.**
- ✓ **Germany, increased machinery exportation from 80 billion \$ in 1991 to 204 billion \$ in 2009.**



WORLD MACHINERY TRADE

WORLD MACHINERY EXPORT

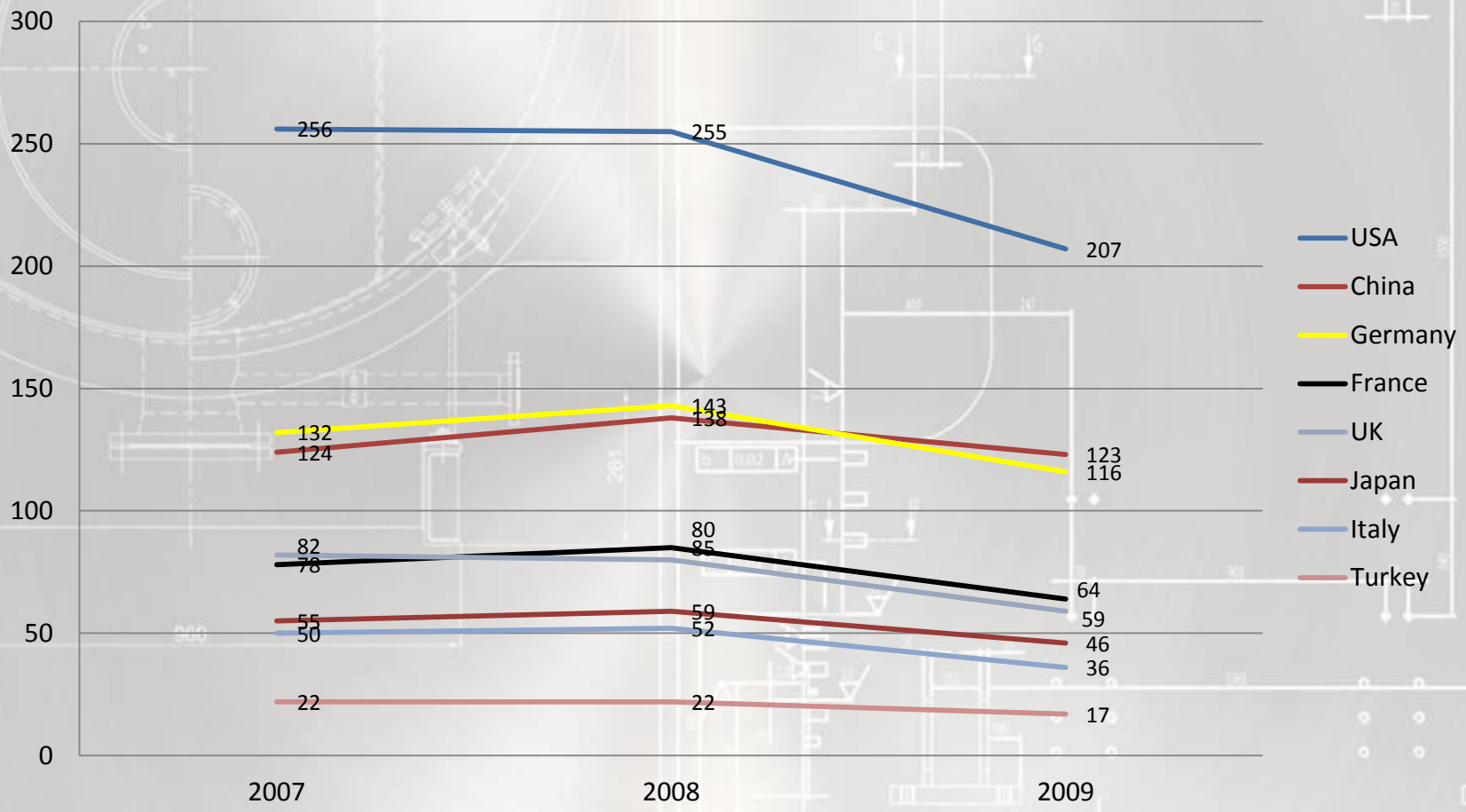


Source: Trademap



WORLD MACHINERY TRADE

WORLD MACHINERY IMPORT



Source: Trademap



TURKISH MACHINERY SECTOR

- Machinery sector basic driving force of industrialization of Turkey.
- Share of leading countries in the machinery export of Turkey accounts **60 percent**.
- Machinery export accounted for **8%** in 2010, out of the total export volume of Turkey



TURKISH MACHINERY SECTOR

- **Major partner of Turkey in machinery export is Germany.**
- **Ranked 29th in export and 27th in import in the World.**
- **It's the 6th biggest machinery producer of Europe and preferred for quality products by leading countries**



TURKISH MACHINERY SECTOR

- Turkish machinery sector is able to meet the requirements of industry.
- **Major export product groups in 2010 were;**
- -Air conditioning units-cooling Machinery (14,5%),
- -Construction & Mining Machinery (11,7%),
- -Pumps & Compressors (9,2%)
- -Metal Working Machinery & Machine Tools (8,1%)
- -Machineries for Food Industry (7%)



STRATEGIC SECTOR

- Machinery sector; helps new technological developments,
- Employs well trained and highly skilled labor,
- Invents and benefits from latest production methods and new technological developments,

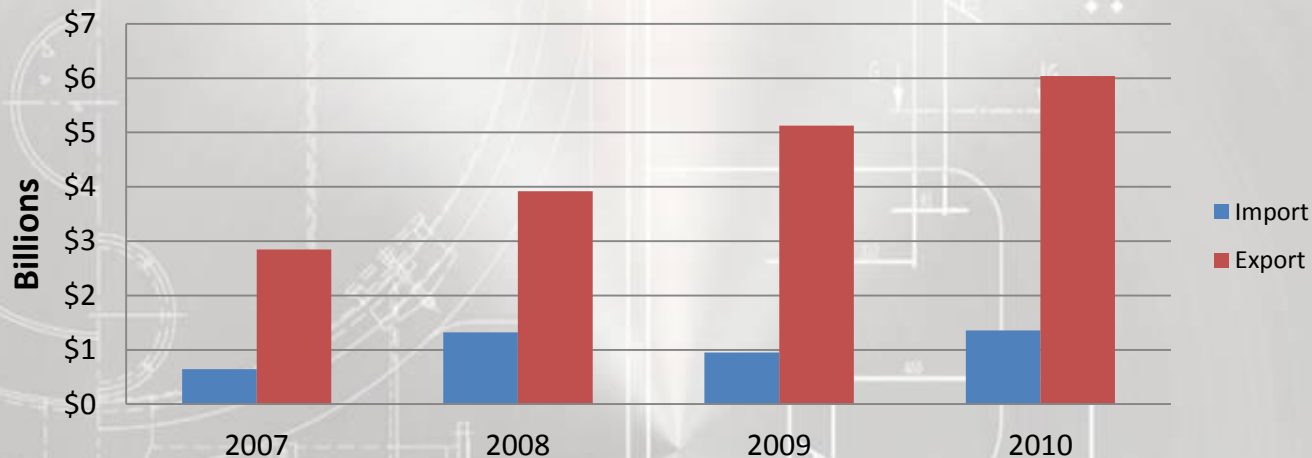
EXPORT-IMPORT MEASURES OF TURKISH MACHINERY AND ACCESORIES SECTOR

	EXPORT(Billion USD)	IMPORT(Billion USD)
2009	8.8	18
2010	10	22



IRAQ-TURKEY FOREIGN TRADE

TURKEY-IRAQ FOREIGN TRADE



- IRAQ is taking 5th place in Turkey's export with USD 6 billion in 2010,
- and taking 30th place in import with USD 1,3 billion in 2010.
- In 2010, Turkey ranked 1th in IRAQ's import. **TURKEY** is the leader partner of IRAQ's foreign trade.



MACHINERY EXPORT AND IMPORT OF IRAQ

(USD)

IRAQ MACHINERY FOREIGN TRADE (BILLION \$)			
	<u>2008</u>	<u>2009</u>	<u>2010</u>
EXPORT	14.9	7.5	4
IMPORT	1.8	3	3.4

Machinery Sector with USD 3,4 billion \$ import in 2010, takes %7,9 of all imports.

Turkey is taking 4th place in Iraq's import with USD 416 million in 2010



TURKEY - IRAQ

Turkey's Machinery Export to Iraq

<u>Years</u>	<u>Export Value (\$)</u>
2007	234.570.464
2008	244.814.914
2009	328.709.117
2010	416.068.381
Change (%)09/10	26,58

- Turkey's machinery export to Iraq was USD 416 million in 2010. Turkish machinery and accessories export to Iraq increased 78 % between 2007-2010.
- In 2010, Turkey's machinery export to Iraq increased 26% compared to 2009.



TURKEY - IRAQ

- Iraq was the 6th country in Turkey's machinery export.
- Share of the Iraq was 4,4% in total machinery and accessories exports of Turkey in 2010.
- In 2010 main export groups to Iraq were; refrigerators, air conditioning machines, washing machines, valves, centrifuges and pumps.

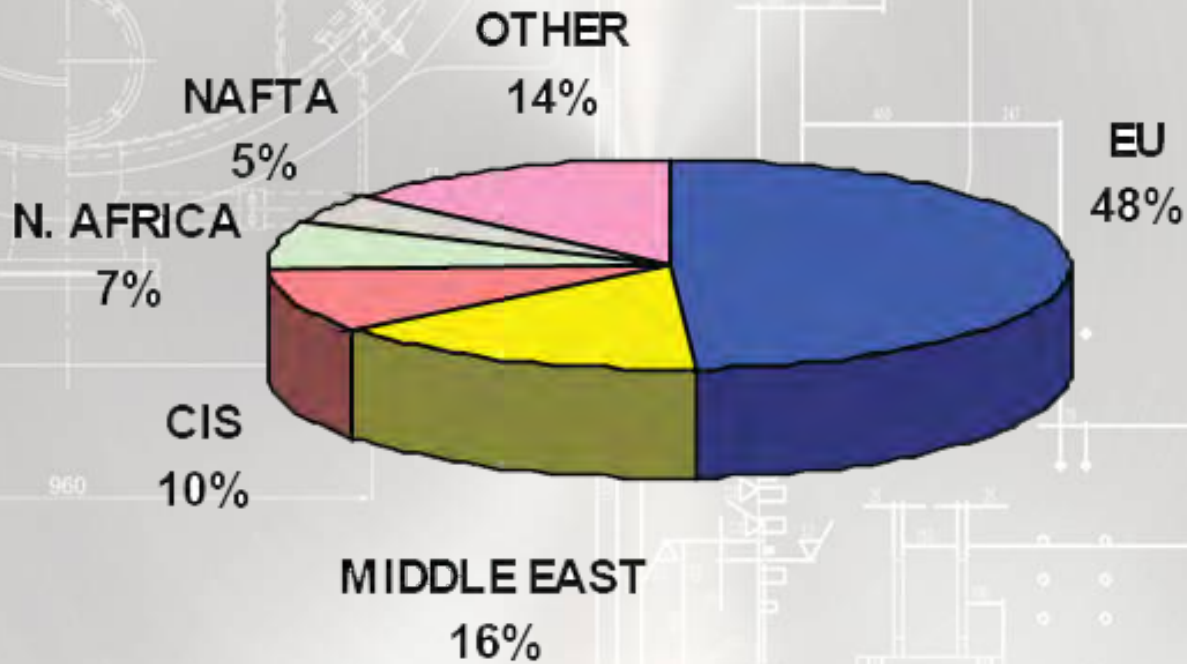


ADVANTAGES OF TURKISH MACHINERY SECTOR

- high rate of domestic input,
- foreign market and customer satisfaction oriented,
- geographical proximity to strategic partners,
- relatively low cost of highly educated, skilled and young workforce,
- experience in design and engineering



TURKISH MACHINERY IS EXPORTED TO ALMOST 200 COUNTRIES





TURKEY

- Turkey is a member of G20 and has the booming economy.
- Her economic growth is sustainable (4.3 percent annual average real GDP increase for the last 7 years)
- It is expected to be the fastest growing economy among the OECD members during 2011-2017 with an annual average real GDP growth rate of 6.7 percent.



TURKEY

- Turkey is the 6th largest economy compared to the EU area in 2009.
- When studied the export composition of leading countries, approx. 20 % percent share of machinery export volume in total could be easily recognized.
- Turkey aims and committed to enter into developed countries league with high technology.



TURKEY

After world financial crisis, Turkish industry has an opportunity to prove itself.

Turkey will tend to place itself among top ten developed countries in the next decade.

Turkey is a good place to invest and Turkish machinery and accessories sector is a good partner to work with.



OBJECTIVE

- In 2023, Turkey is planning to reach USD 500 billions total export which entails USD 100 billions of machinery export. After global crisis, in the last quarter of 2009, many industries started to recover.
- In the year of 2010 machinery export of Turkey increased by 14% and reached USD 10 billions, justifying predictions for faster grow.



ECONOMIC STRENGTHS OF TURKEY

- YOUNG, DYNAMIC, WELL TRAINED WORKFORCE
- INTEGRATING WITH EU STANDARDS
- STABLE AND SUSTAINABLE DEVELOPMENT
- INNOVATIVE INDUSTRY
- NEAR TO BIG CONSUMER MARKETS



Please contact
Machinery Exporters Union
for assistance to get right
information about the sector
and partner for cooperation.



**MACHINERY AND ACCESSORIES
EXPORTERS' UNION**

THANK YOU...

www.turkishmachinery.org

www.machinerypromotion.org