



TURKISH MACHINERY SECTOR
Adnan DALGAKIRAN
Chairman of Board of Directors

MACHINERY SECTOR

- Is vital to the industrialization of all countries in the world.
- Has an important role in economical development of countries.
- Being a major investment goods supplier, works in cooperation with other industries.



STRATEGIC SECTOR

- Machinery sector; helps new technological developments,
- Employs well trained and highly skilled labor,
- Invents and benefits from latest production methods and new technological developments,
- Competitiveness of Other Sectors Depends on Machinery Sector

EXPORT-IMPORT MEASURES OF TURKISH MACHINERY AND ACCESORIES SECTOR

	EXPORT(USD)	IMPORT(USD)
2009	8.811.930.902	17.693.090.688
2010	10.011.152.962	21.879.226.755

WORLD MACHINERY TRADE

- According to trade figures, it is clear that more than 12% share of the world trade is from machinery sector with USD 1,9 trillion.
- It has the second rank after oil trade.

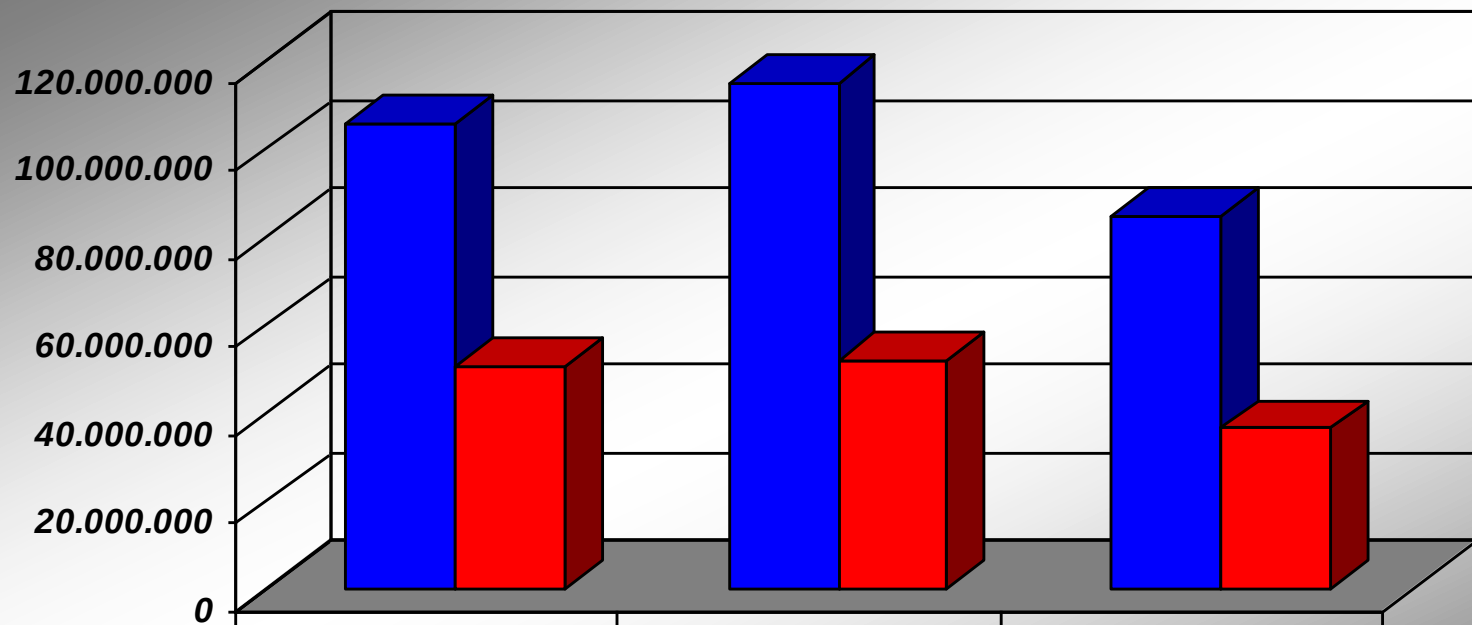


ITALY

- Italy is taking 5th place in world machinery export with USD 84 billion,
- and taking 11th place in world machinery import with USD 37 billion.
- In 2009, Turkey ranked 17th in ITALY's machinery import.

MACHINERY EXPORT AND IMPORT OF ITALY

(1.000 USD)



	2007	2008	2009
EXPORT	106.074.400	114.994.568	84.991.184
IMPORT	50.586.752	52.201.896	36.662.960



TURKEY - ITALY

Turkey's Machinery Export to Italy

YEARS	EXPORT VALUE (Mil. \$)
2006	381
2007	494
2008	520
2009	395
2010	403
Change (%) 2010/2008	-22,5
Change (%) 2010/2009	2,0

- Turkey's machinery export to Italy was USD 403 million in 2010. Turkish machinery and accessories export to Italy increased 6 % between 2006-2010.
- In 2010, Turkey's machinery export to Italy increased 2% compared to 2009.



TURKEY - ITALY

- Italy was the 7th country in Turkey's machinery export.
- Share of the Italy was 4% in total machinery and accessories exports of Turkey in 2010.
- In 2010 main export groups to Italy were; refrigerators, freezers, pumps, compressors, construction and mining machineries.



TURKEY - ITALY

Turkey's Machinery Import from Italy

YEARS	IMPORT VALUE (Bil. \$)
2006	2,6
2007	2,9
2008	2,7
2009	1,8
2010	2,4
Change (%) 2010/2008	-8,5
Change (%) 2010/2009	34,3

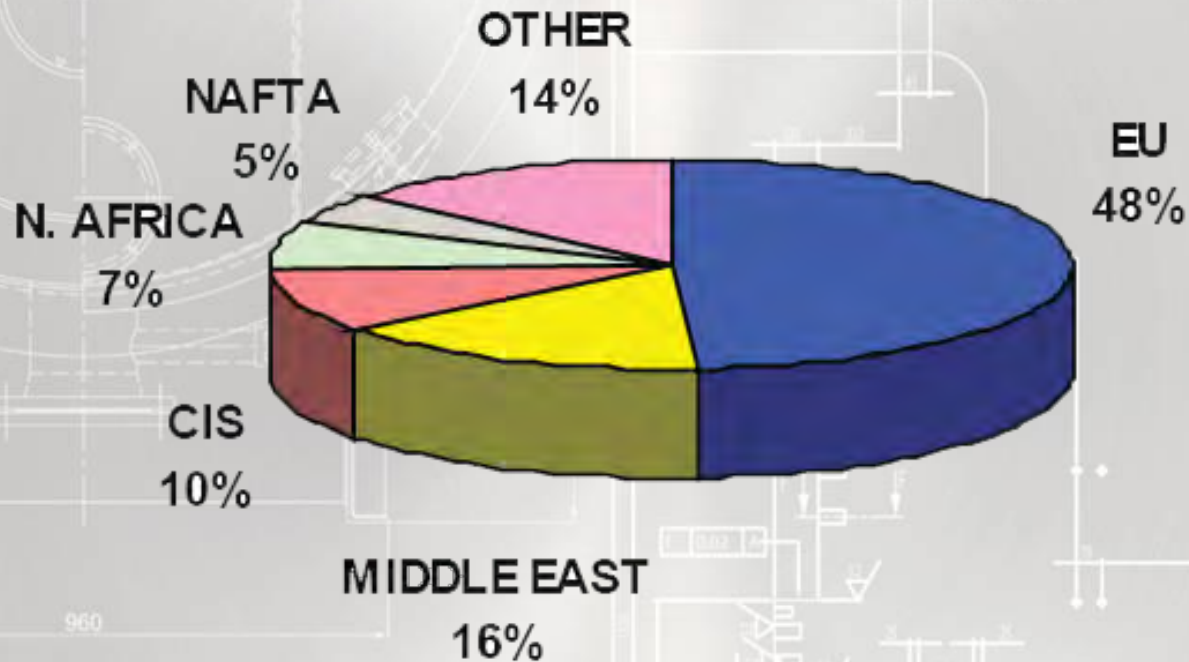
- Turkish machinery and accessories import from Italy was USD 2,4 billion in 2010. Turkish machinery and accessories import from Italy decreased 8,5% in 2009. But, In 2010 machinery import from Italy increased 34% compared to 2009. Share of the Italy was 11% in machinery and accessories import of Turkey in 2010.



ADVANTAGES OF TURKISH MACHINERY SECTOR

- **high rate of domestic input,**
- **foreign market and customer satisfaction oriented,**
- **geographical proximity to strategic partners,**
- **relatively low cost of highly educated, skilled and young workforce,**
- **experience in design and engineering**

TURKISH MACHINERY IS EXPORTED TO ALMOST 200 COUNTRIES





TURKEY

- **Turkey is a member of G20 and has the booming economy.**
- **Her economic growth is sustainable (4.3 percent annual average real GDP increase for the last 7 years)**
- **It is expected to be the fastest growing economy among the OECD members during 2011-2017 with an annual average real GDP growth rate of 6.7 percent.**



TURKEY

- **Turkey is the 6th largest economy compared to the EU area in 2009.**
- **When studied the export composition of leading countries, approx. 20 % percent share of machinery export volume in total could be easily recognized.**
- **Turkey aims and committed to enter into developed countries league with high technology.**



TURKEY

After world financial crisis, Turkish industry has an opportunity to prove itself.

Turkey will tend to place itself among top ten developed countries in the next decade.

Turkey is a good place to invest and Turkish machinery and accessories sector is a good partner to work with.



OBJECTIVE

- **In 2023, Turkey is planning to reach USD 500 billions total export which entails USD 100 billions of machinery export. After global crisis, in the last quarter of 2009, many industries started to recover.**
- **In the year of 2010 machinery export of Turkey increased by 14% and reached USD 10 billions, justifying predictions for faster grow.**



Please contact
Machinery Exporters Union
for assistance to get right
information about the sector
and partner for cooperation.



**MACHINERY AND ACCESSORIES
EXPORTERS' UNION**

THANK YOU...

www.turkishmachinery.org

www.machinerypromotion.org